SentinelOne™

A Guide for Channels
Why You Should Work with SentinelOne

▶ In a Nutshell

The most powerful and holistic endpoint security available; the simplest to sell and manage.

Look beyond prevention.
Offer your customers immunity from malware - pure and simple.

- On every endpoint
- On all common operating systems (including MacOS and Linux)
- Against every type of attack
- At every stage in the threat lifecycle
- And quickly prove it with a simple POC

▶ For You

Get more done in less time: the simplest solution to sell, integrate and manage

Strong margins - at point of sale, and on professional services

Multi-tenancy for scale and efficiency

Technology Uniques

- **Two** AIs at the endpoint : one for static code (before) plus a **unique behavioural AI** to analyse code in action* (during)

- Powerful automation driving a three- step process of threat prevention, detection,and remediation (after)

- Unique system roll-back to a clean, unencrypted version of files and content – in seconds

- Deep visibility* – including encrypted traffic – for threat hunting, automated forensics and auditing

- One, lightweight agent (not two – or even five)

* The behavioural AI – unique to SentinelOne – analyses code and processes as they execute, if necessary over extended periods of time. It harnesses machine learning to benchmark threatening behaviour, and initiates protection and remediation automatically. Plus it generates unique behavioural insights and records them in forensic detail for visualisation and reporting.

Your Customer Challenges Solved

- Complete immunity from ransomware

- Huge savings in time and skills through automation of threat analysis, response and system administration

- Consequently, the lowest TCO for endpoint protection (NSS Labs 2018)

- On-demand, deep visibility powered by automated forensics, plus powerful reporting

- Protects endpoints offline and online

- Simply the best end user experience – undetectable in operation, plus greatest level of end user freedom, without compromising security or compliance

- Linux, MacOs Windows and VDI environments supported

- Minimises false positives

- On-premise, and in the cloud

- Strengthened GDPR compliance

Plus: We know how to build winning partnerships with you – our channel.

We work exclusively through the channel

We're focused 100% on endpoint protection, with powerful integrations with the rest of your ecosystem

No red-tape: our business processes are fast and streamlined