Building a Trusted Cloud Network with SD-WAN: Enhancing Security, Performance and Reliability

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Extreme® networks

Organizations Are Undergoing Unprecedented Change

Challenges of Today

End-to-End User Experience

Increasing network complexity

Lack of visibility

Cost control

SD-WAN

Extreme's Vision for the Enterprise

Infinitely Distributed

Consumer Centric

At Scale

- Application-optimized experiences
- Agility: Continuous innovation and frictionless delivery
- Ease of scaling SaaS adoption

Extreme's Strategy:
1 Network to Connect Everyone, 1 Cloud to Manage Everything

1 Cloud

ExtremeCloud

1 Network

Wired

Wireless

SD-WAN

Fabric

ExtremeCloud SD-WAN
Reduces Risk and Simplifies Operations from 1 Cloud

1 Network Unified Management

- Wired, Wireless, SD-WAN
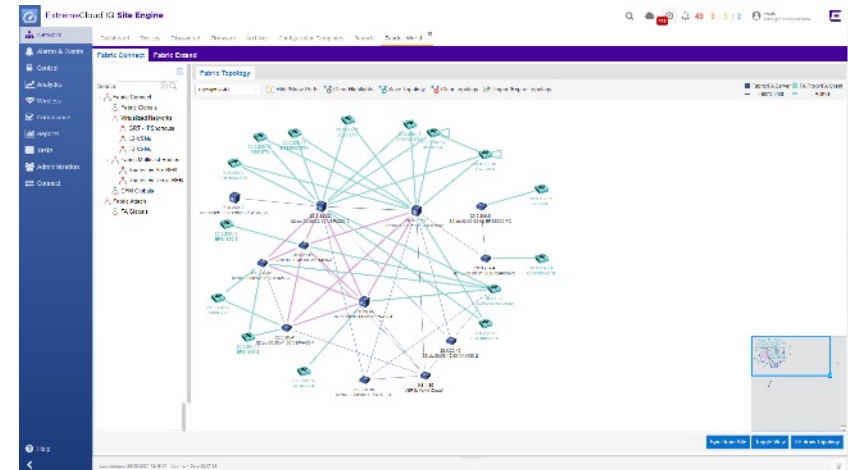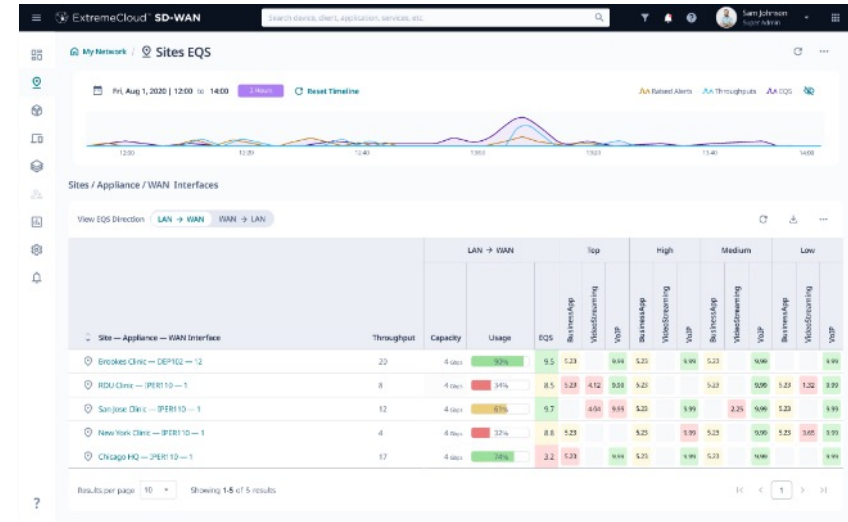
1 Cloud

App Performance Management

- Automated app discovery, enhanced performance visualizations
- Maintenance-free on-ramps to AWS, Azure with visibility
- IPE2200 10Gbps ready

Fabric to the Edge

- Extends services across entire network
- Instant setup
- Hyper segmentation

Business and Digital Transformation Are Driving WAN Transformation

Process optimization supported by new applications

Increased business agility and time to market

Automation

Cost control

Rapid pace of change

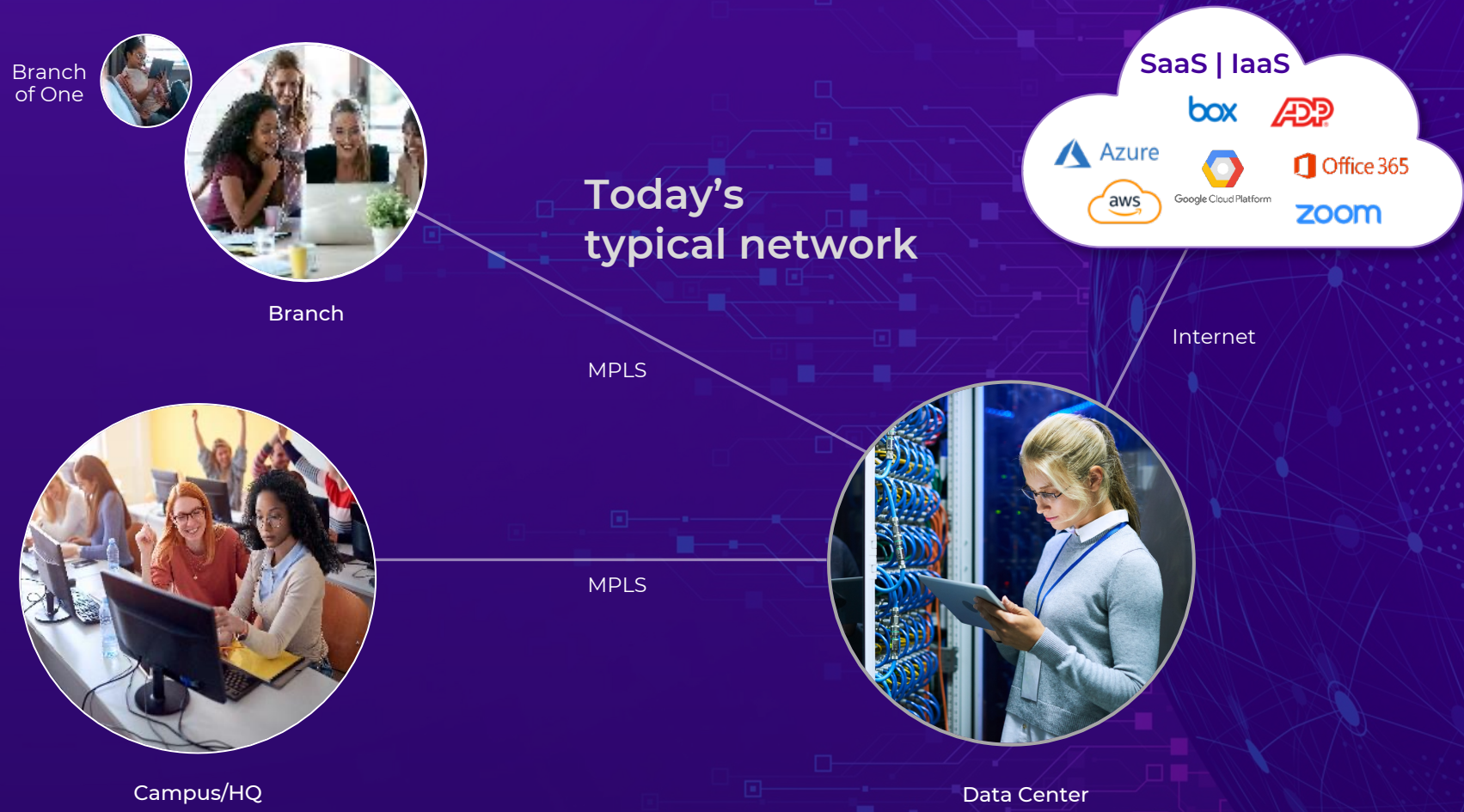Highly performant business critical applications must succeed throughout the organization

Large adoption of bandwidth hungry collaboration tools

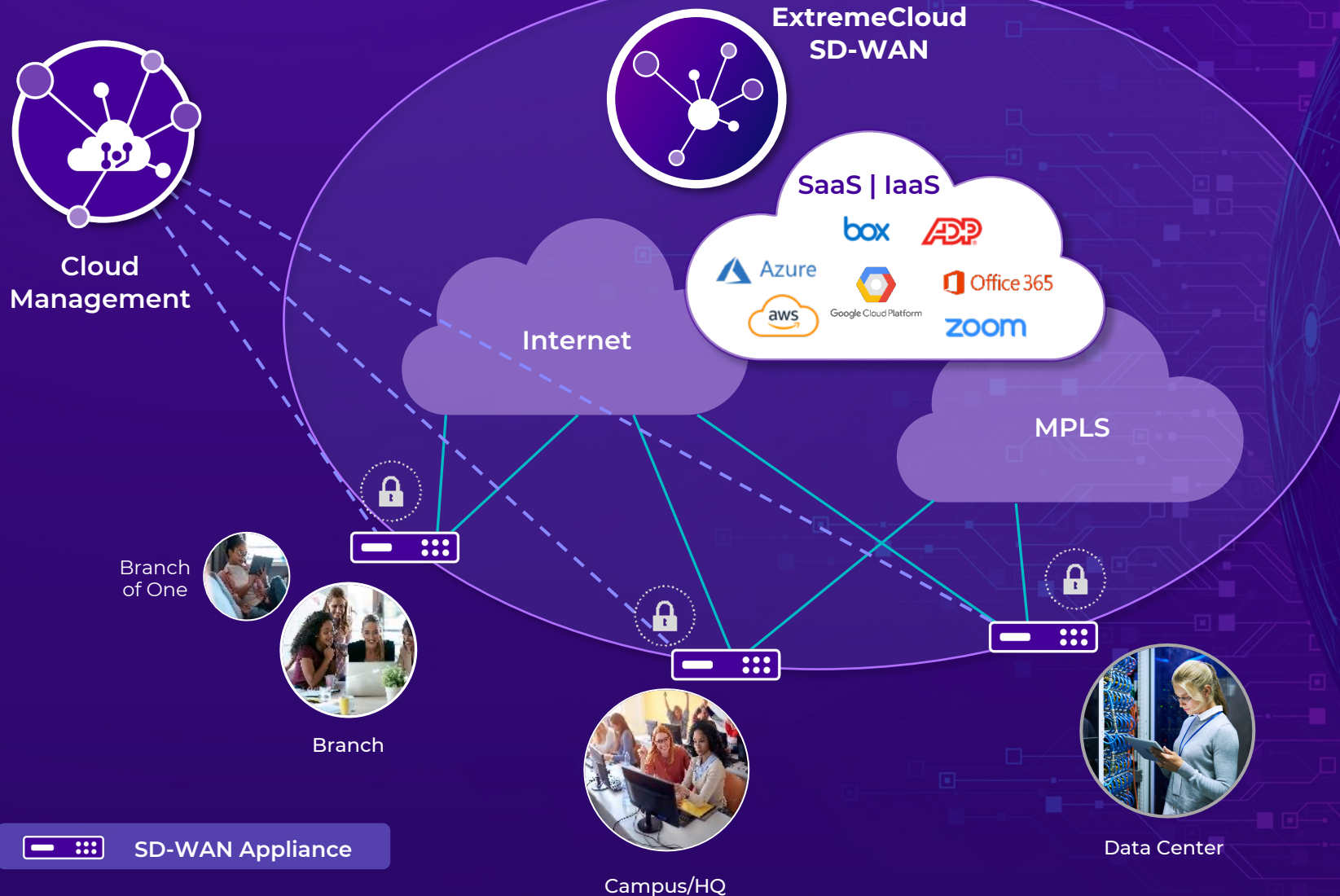Deployment of IoT devices with real-time throughput requirements

Maximize network efficiency and effectiveness.
Applications moving to the cloud

Change is constant whilst performance is non-negotiable

Legacy Networks Are Not Optimized for Cloud Applications

Branch of One

Branch

Today's typical network

SaaS | IaaS

MPLS

MPLS

Internet

Campus/HQ

Data Center

SD-WAN Connects People and Applications – Securely, At Scale

ExtremeCloud SD-WAN

Cloud Management

SaaS | IaaS

box
Azure
aws
Google Cloud Platform
ADP
Office 365
zoom

Internet

MPLS

Branch of One

Branch

Campus/HQ

Data Center

SD-WAN Appliance

Features Benefits

- Runs over a combination of DIA & MPLS
  - Enables site specific resilience
- Supports multiple access links to each site
  - Enables hybrid cloud and SaaS migration
- Links to cloud apps

- Sets up encrypted tunnels for each traffic flow
  - Secures data in transit
  - Improves application performance
- Allows applications to be prioritized

- Application aware routing picks best path, giving best user experience

# Best in Class App Performance Management: New SD-WAN Orchestrator
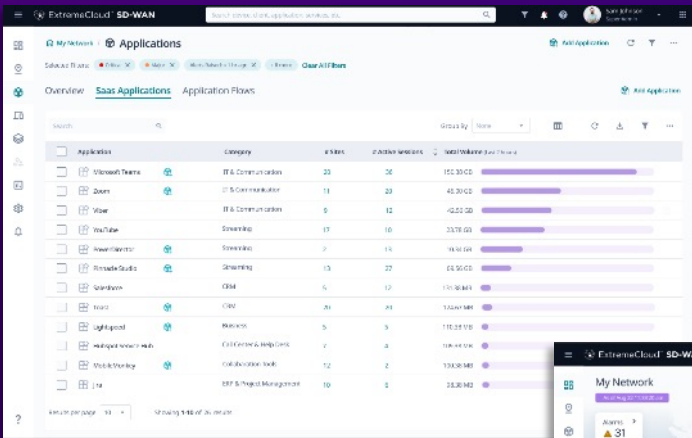
Reduced configuration time

- Automated app discovery, simplified classification and granular visualization

- Intuitive interfaces for planning, deployment, and management
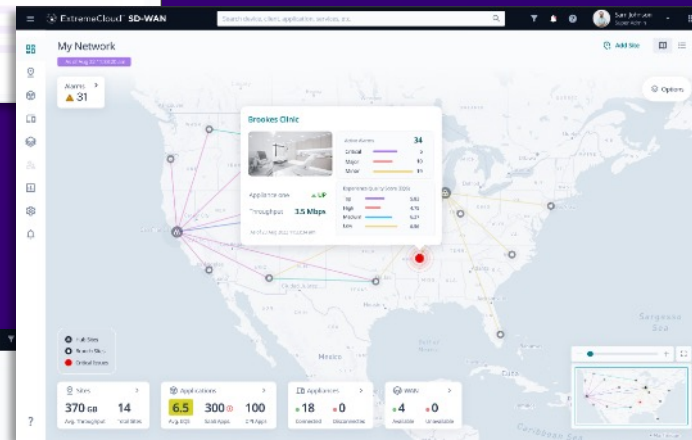
Fast root cause analysis

- Leverages enhanced end-to-end observability

- Measures performance and contextualizes issues

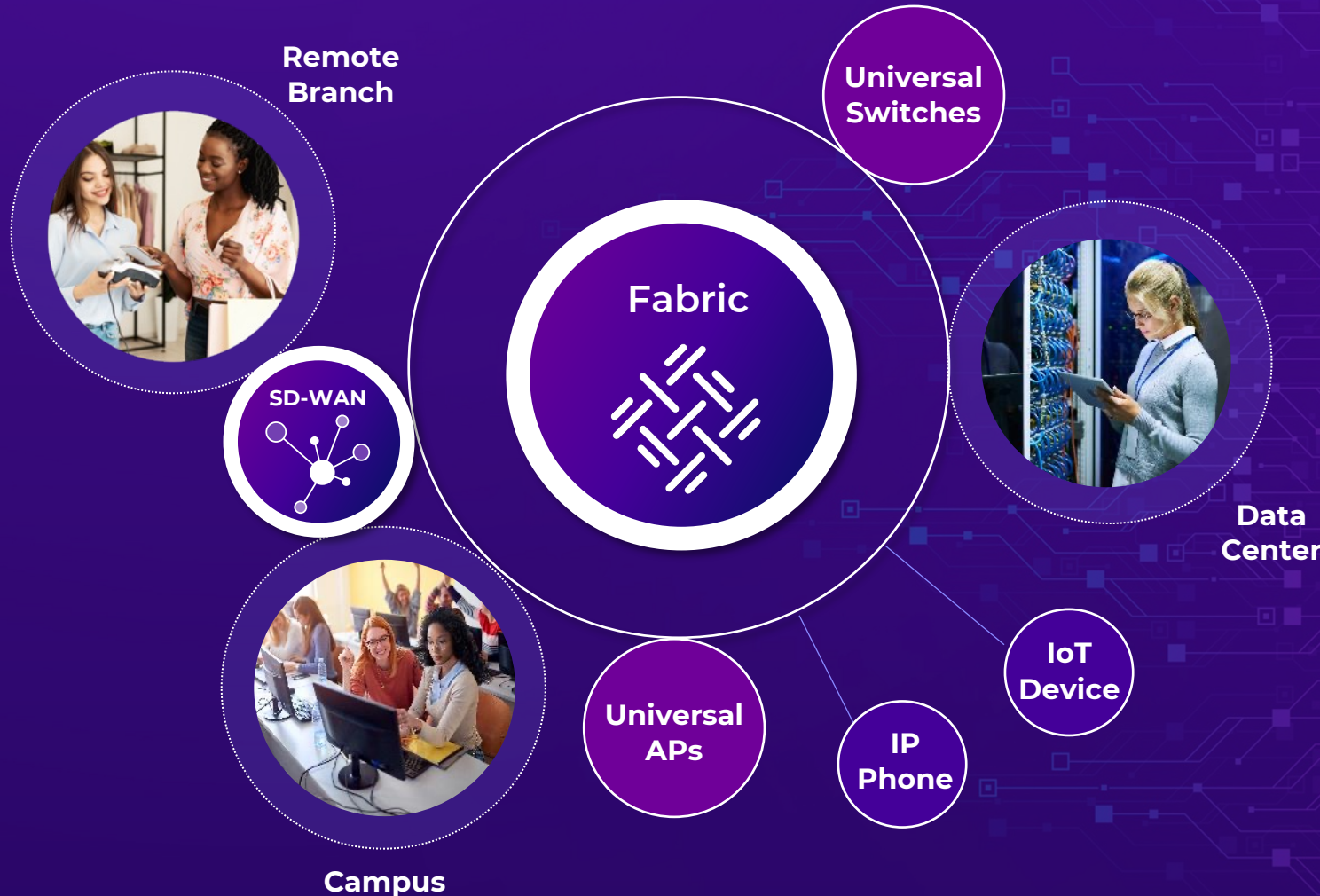- Enables IT to quickly identify and remediate root causes affecting user experience
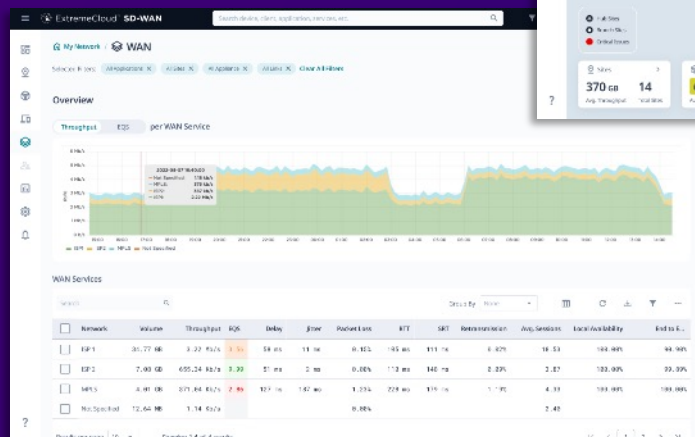
Optimized network performance and cost

- Intuitive dashboards highlight application performance

- Fully understand bandwidth utilization

Fabric Ties Together 1 Network – Reduces Risk, Simplifies Operations

Network automation that unifies and secures your network, based on industry-proven technology

Remote Branch

Universal Switches

Fabric

SD-WAN

Data Center

Campus

Universal APs

IP Phone

IoT Device

Unified

- Highly scalable across **data center, campus, branch**
- Wired, wireless, SD-WAN, 3rd party devices
- IEEE 802.1Q - based

Automated

- **Instant setup**
- 11x faster time to service
- 7x better time to repair

Secure

- **Hyper-segmentation** blocks lateral movement
- MACsec compatible
- Unbreachable in hackathon events

Most widely deployed campus fabric with 5,000 customer fabrics in place!

Before: Fabric Connected Campus, Data Center But Not Branches

Universal Switches

Universal APs

Extreme Fabric

Data Center

Expensive Metro Fiber

Campus

Internet

VPN

Branch

Expensive MPLS

Branch

After: Fabric Securely Extended to Branches with SD-WAN

SD-WAN Appliance
Universal Switches
Universal APs

ExtremeCloud SD-WAN
Internet

Extreme Fabric

Campus

Data Center
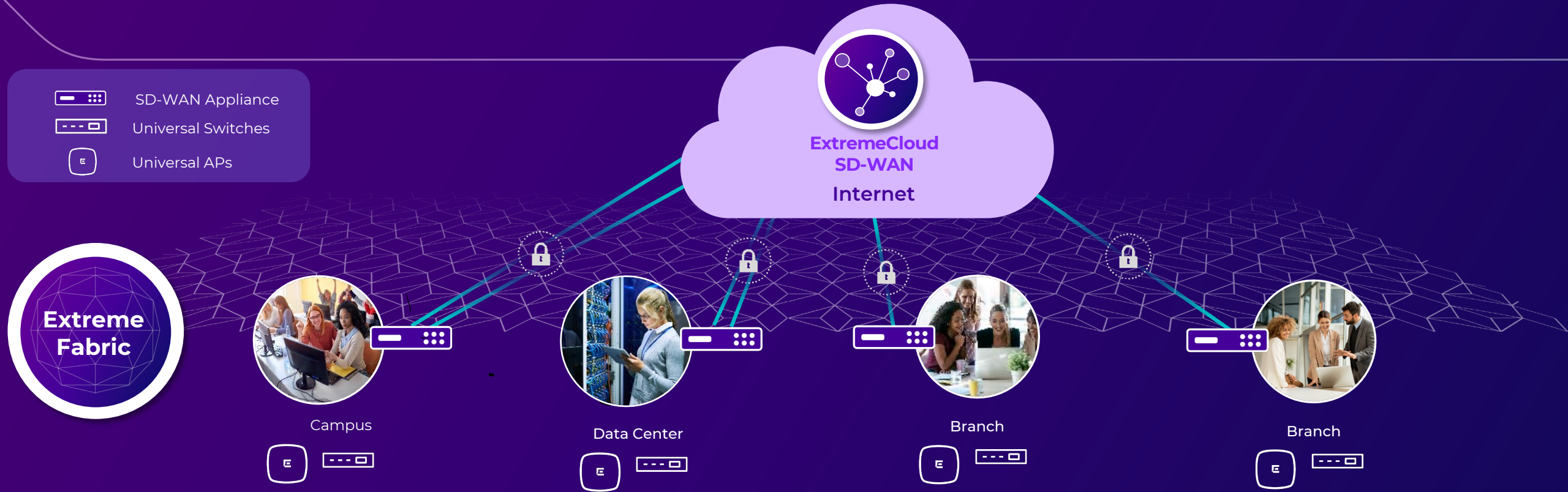
Branch

Branch

Fabric Integrated with SD-WAN

- Unified management & control
- Fabric service orchestration and security
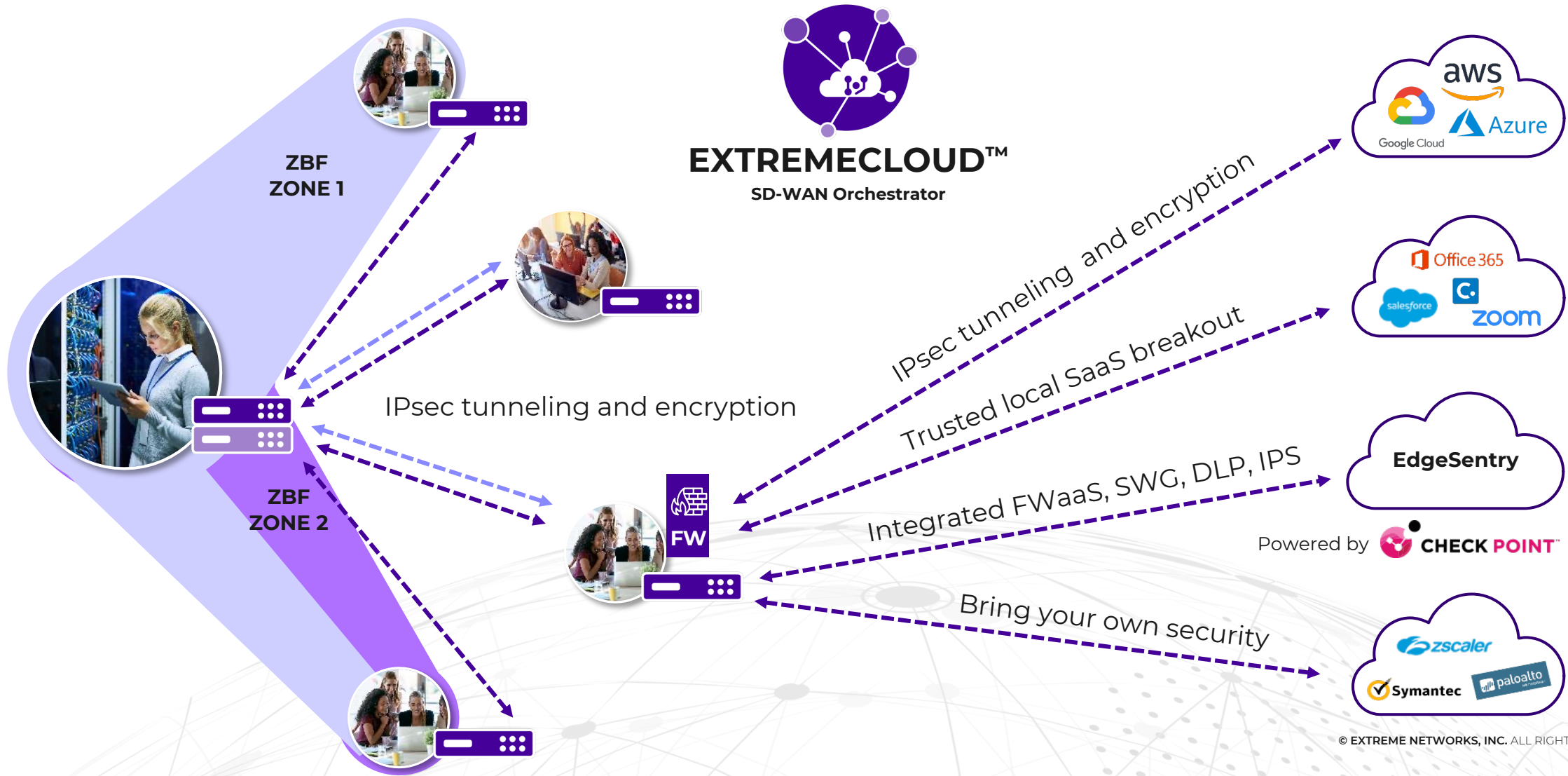- Hyper-segmentation across data center, campus, and branch

Zero-Touch Fabric configuration

- Fabric Extend automatically discovers and configures fabric capable switches and APs connected through the SD-WAN
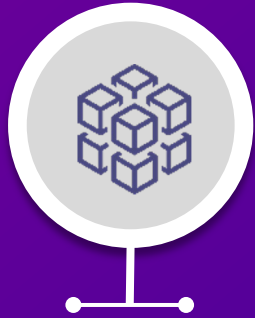
Leverage low-cost ISP access

- SD-WAN provides application performance management
- SD-WAN secures the data with IPsec
- SD-WAN enables site comms resilience

Built-in On-Prem, Optional Cloud and Advanced Security

EXTREMECLOUD™

SD-WAN Orchestrator

ZBF ZONE 1

ZBF ZONE 2

IPsec tunneling and encryption

IPsec tunneling and encryption

Trusted local SaaS breakout

Integrated FWaaS, SWG, DLP, IPS

Bring your own security

FW

aws
Google Cloud
Azure

Office 365
salesforce
zoom

EdgeSentry

Powered by **CHECK POINT™**

zscaler
Symantec
paloalto

SD-WAN Has Never Been Easier or Lower Risk

Subscription includes:

- Cloud-Native Orchestrator
- SD-WAN Services
- SD-WAN Appliances
- Application Performance Management
- WAN Optimization
- Built-in Firewall
- Support and Maintenance
- Customer Success

1. Choose a Site Size by required speeds and mounting

Desktop Mounted			Rack Mounted		
XS	S	M	L	XL	XXL
Up to 250Mbps	Up to 500Mbps	Up to 750Mbps	Up to 1Gbps	Up to 2Gbps	Up to 10Gbps

2. Pick your add-ons

High Availability	EdgeSentry
Remote Visibility + Control	Enhanced Support & Professional Services

3. Choose your subscription term: 1, 3, or 5 years

Summary and Why to Choose ExtremeCloud SD-WAN Today

Robust SD-WAN Capabilities
PLUS

1 Cloud

Unified Management

- Wired, Wireless, SD-WAN

Increased IT Productivity

Best App Performance

- Applications Anywhere cloud on-ramps
- IPE 2200 10G-ready

Increased Business Productivity

Intuitive IT Experience

- Automated app discovery
- Enhanced application performance visualizations

Business Continuity, Optimized Costs

1 Network

Fabric to the Edge

- Extend services across entire network
- Instant set-up
- Hyper- segmentation

Increased Security

Transforming Into an Infinite Enterprise

1 **Network**

1 **Cloud**

1 **Extreme**