![Extreme networks logo]

Performance Wireless Promotion

Reseller Reference Guide

For a limited time, take advantage of enterprise-class performance at entry-level pricing on select Access Point SKUs.**

Contact your Extreme Distributor for promotional pricing up to 80% based on region, SKU and partner level.

Use promo code **Enterprise Performance APs** in Channel Self Service.

Terms and Conditions

- This promotion runs to June 30, 2025.

- Orders must be received during the promotional period.

- DAs generated during the promotional period are only valid for orders placed during the promotional period (not until the expiration date stated on the DA.)

- This Promotion does not apply to ERATE Opportunities

- Eligible products are shown in the 'Eligible SKUs' table within this document. Eligibility of SKUs at promotional discount dependent on stock availability.

- All standard, contractual and/or promotional discounts can be applied to remaining lines where applicable.

- Extreme Networks reserves the right to refuse/reject any claim that, in Extreme Networks' sole judgment, does not meet the specifications of this promotional offer.

**While stocks last. Eligibility of SKUs at promotional discount is dependent on stock availability.

Terms and Conditions cont'd

- Extreme Networks reserves the right to change or cancel any aspect of this promotion at any time.

- This offer is void where prohibited or restricted by law.

- Other than what is contained in this Offer, your standard contract terms and conditions will apply to any purchase made pursuant to this offer.

- Promotion is available while stocks last. Not applicable for backlog.

- Reseller can use Deal Registration on the entire solution, however, Deal Registration discount does not apply to the specified promotion SKU.

- This promotion and accompanying terms and conditions are available through Extreme Distributors globally.

Eligible SKUs

AP305C: ExtremeCloud IQ Indoor WiFi 6 AP **2x2** radios with Dual 5GHz and 1x1GE port. Integrated light/power sensors **BLE/Zigbee**. AI/ML green mode. **Internal antennas** and Includes Connect as listed below. Data Sheet

SKU	Domain
AP305C-CAN	Canada
AP305C-EG	Egypt
AP305C-FCC	United States
AP305C-IL	Israel
AP305C-WR	Rest of World*
AP305C-1-WR	Rest of World*

*Note: Refer to Performance Wireless Promotion: Worldwide AP Reference Guide for country approvals.

Eligible SKUs cont'd

AP305CX: ExtremeCloud IQ Indoor WiFi 6 AP **2x2** radios with Dual 5GHz and 1x1GE port. Integrated light/power sensors **BLE/Zigbee**. AI/ML green mode, External antenna support, **Antennas sold separately** and Includes Connect as listed below. Data Sheet

SKU	Domain
AP305CX-CAN	Canada
AP305CX-FCC	United States
AP305CX-IL	Israel
AP305CX-WR	Rest of World*

ExtremeCloud™ IQ Controller is a key offering within the Extreme solution targeted for the on-premise campus solution. ExtremeCloud IQ Controller delivers simplified management with tightly integrated services and features required for on-premise deployments, complemented with simplified licensing.
Data Sheet

SKU	Discount
E2122-1	78%

XR600: ExtremeRouter Cloud-Managed Mid-Sized Router with Gigabit Ethernet for remote branches and teleworkers with high throughput demands.

SKU	Distribution Discount
XR600	86%

AP410C: ExtremeCloud IQ Indoor **Tri Radio** WiFi 6 AP 2.4 GHz 5GHz Sensor w/ Dual 5GHz Mulitrate Port. Integrated Light power sensors, **BLE**, AI/ML green mode, **Internal antennas** and **T-Bar Incl Mt** (AH-ACC-BKT-AX-TB) as listed below Data Sheet

SKU	Domain
AP410C-CAN	Canada
AP410C-EG	Egypt
AP410C-FCC	United States
AP410C-IL	Israel
AP410C-WR	Rest of World*

AP510C: ExtremeCloud IQ Indoor WiFi6 AP 4x4 radios 2.5 GbE & 1 GbE port. Integrated light/power sensors BLE. AI/ML green mode. **Internal antennas,** T-Bar Incl Mt (AH-ACC-BKT-AX-TB). Includes Connect. All regulatory domains World Sku as listed below.
Data Sheet

SKU	Domain
AP510C-WW	World Sku*

AP510CX: ExtremeCloud IQ Indoor WiFi6 AP **4x4** radios 2.5 GbE & 1 GbE port. Integrated light/power sensors BLE. AI/ML green mode**. External antennas,** T-Bar Incl Mt (AH-ACC-BKT-AX-TB). Includes Connect. All regulatory domains World Sku as listed below.
Data Sheet

SKU	Domain
AP510CX-WW	World Sku*

PoE 802.3AT Power Injector

SKU	Descriptions
PD-9001GR-ENT	SINGLE PORT 802.3AT COMPLIANT MIDSPAN

*Note: Refer to Performance Wireless Promotion: Worldwide AP Reference Guide for country approvals.