



# Better Together Promotion: ExtremeCloud IQ Pilot & CoPilot

## Reseller Reference Guide

For a limited time, give customers access to MORE analytics and AIOps insights in the industry’s leading end-to-end cloud management platform for a lower price.

Through June 30, 2025, new ExtremeCloud IQ customers can purchase Pilot and CoPilot licenses at a discounted rate. Current Pilot customers can renew their Pilot license and add a CoPilot license for a discounted rate.

Contact your Extreme Distributor for promotional pricing up to 70% based on term, region, SKU and partner level.

Use promo code **Pilot CoPilot bundle** in Channel Self Service.

(Net new customers can also take advantage of a 90-day free trial of ExtremeCloud IQ Pilot and CoPilot that unlocks all the features and benefits. Existing Pilot customers have access to a 30-day trial for CoPilot.)

### Terms and Conditions

- This promotion runs to June 30, 2025.
- This promotion applies only to a term of 1 or 3 years.
- Orders must be received during the promotional period.
- DAs generated during the promotional period are only valid for orders placed during the promotional period (not until the expiration date stated on the DA).

### Terms and Conditions cont’d

- Eligible products are shown in the 'Eligible SKUs' table within this document.
- All standard, contractual and/or promotional discounts can be applied to remaining lines where applicable.
- Extreme Networks reserves the right to refuse/reject any claim that, in Extreme Networks' sole judgment, does not meet the specifications of this promotional offer.
- Extreme Networks reserves the right to change or cancel any aspect of this promotion at any time.
- This offer is void where prohibited or restricted by law.
- Other than what is contained in this Offer, your standard contract terms and conditions will apply to any purchase made pursuant to this offer.
- Promotion is not applicable for backlog.
- Reseller can use Deal Registration on the entire solution, however, Deal Registration discount does not apply to the specified promotion SKU.
- This promotion and accompanying terms and conditions are available through Extreme Distributors globally.

### Eligible SKUs

Product Description
XIQ-PIL-COPIIL-S-C-EW
XIQ-PIL-COPIIL-S-C-PWP

