

Free Access Point

Advanced Wireless Access with Wi-Fi 6, Al-enhanced Cloud Management, and Industry-leading Support

Get an AP305C or AP410C FREE* when you purchase select multiyear ExtremeCloud™ IQ Pilot subscription

Universal Wireless APs deliver future-proof value. A choice of operating system and the industry's simplest licensing reduce cost and increase flexibility. Cloud management with AI drives efficiency. Built-in WPA3 and firewall secures access.



Uncompromising, reliable performance in the most demanding environments with dual 5 GHz capabilities and programmable radios

Secure access with support for the latest Wi-Fi Alliance WPA3 security certifications and a stateful L2-L7 DPI firewall for context- based access security.

Advanced and customizable QoS for traffic optimization.

Extended operational temperature range for multiple deployment use cases.

Integrated BLE and USB connectivity for enhanced location driven services and IoT connectivity.

* Minimum of 3-year ExtremeCloud™ IQ Pilot Subscription on AP305C and 5-year ExtremeCloud™ IQ Pilot Subscription on AP410C. Blended discount across the promotional SKUs will result in free AP.

AP305C Highlights

The AP305C is an indoor enterprise AP with two built-in dual-band radios providing Wi-Fi 6 high efficiency. These 2x2:2 APs continue the Extreme tradition of software-selectable radios (SSRs) capable of dual 5 GHz connectivity for indoor and industrial environments.

Radio Technology

- 5GHz 2x2:2
- 2.4GHz 2x2:2

Radio Modes – SSR

- 5GHz/2.4 GHz Fixed
- 5GHz/5 GHz Dual 5 GHz

Universal Hardware Platform

- Cloud Management: ExtremeCloud IQ
- On-Premises: WiNG OS (Distributed), ExtremeCloud IQ Controller (Centralized)

High Density Environments

• Dual 5 GHz delivers exceptional end-user experience even in dense user environments

WPA3 Support

• Includes the latest WPA3 Wi-Fi security standard delivering robust protections for users and IoT devices

Fully Functional over 802.3af

Cellular Coexistence Filter (CCF)

• Minimizes the impact of interference from cellular networks

AP410C Highlights

The AP410C provides high-efficiency, high-performance 802.11ax aggregate data rates up to 4.8 Gbps in the 5 GHz band and concurrent 2.4 Gbps in the 2.4 GHz band. Designed for high density environments, AP 410C is powerful enough and smart enough to provide the highest level of client services without compromising security monitoring

Advanced Radio Technology

Tri-Radio Design

- 5 GHz 4x4:4
- 2.4 GHz 2x2:2
- 2.4 GHz/5 GHz/Sensor

Radio Modes – SSR

- 2.4 GHz/5 GHz/Sensor (2.4 GHz/5GHz)
- 5 GHz/5 GHz Dual 5 GHz

Universal Hardware Platform

- Cloud Management: ExtremeCloud IQ
- On-Premises: WiNG OS -Centralized and Distributed

High Density Environments

• Dual 5 GH delivers exceptional end-user experience even in the densest user environments

WPA3 Support

 Includes the latest WPA3 Wi-Fi security standard delivering robust protections for users and IoT devices

Fully Functional over 802.3at

Cellular Coexistence Filter (CCF)

• Minimizes the impact of interference from cellular networks



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Terms & Conditions

- 1. This promotion runs to June 30, 2025. Orders must be received during the promotional period.
- 2. DAs generated during the promotional period are only valid for orders placed during the promotional period (not until the expiration date stated on the DA).
- 3. Use promo code "FOCAPXIQ" in Channel Self Service. "FOCAPXIQ" promotion code cannot not be used in conjunction with any other promotion codes.
- 4. Promotion limited to New Business opportunities created within the promotional period.
- 5. Eligible ExtremeWireless™ products are the below Access Points only for the 'Free AP' offer. Other ExtremeWireless products are not included.

Subscription	Minimum 3-Year	Minimum 5-Year
SKUs	AP	AP
XIQ-PIL-S-C-EW	AP305C-FCC	AP410C-FCC
	AP305C-CAN	AP410C-CAN
XIQ-PIL-S-C-PWP	AP305C-WR	AP410C-WR

- 6. Promotional Discounts vary based on quantity and SKU. Blended discount across the SKUs will result in free AP.
- 7. Any other Extreme Networks special project discounts must go through the standard approval process
- 8. ExtremeCloud IQ Pilot Subscription license ordered must be used with/associated to the new free AP included in this promotional offer.
- 9. This offer does not apply to purchases made by resellers for use in their own networks, or to sales made by one reseller to another reseller, whether the purchase is intended for use in their own network or for resale.
- 10. Other than what is contained in this Offer, your standard contract terms and conditions will apply to any purchase made pursuant to this offer.

- 11. This offer does not apply to U.S. K-12 and E-Rate Eligible customers (which includes public libraries).
- 12. Extreme Networks reserves the right of refuse/reject any claim that, in Extreme Networks' sole judgment, does not meet the specifications of this promotional offer.
- 13. Extreme Networks reserves the right to change or cancel any aspect of this promotion at any time.
- 14. This offer is void where prohibited or restricted by law.
- 15. Promotion is available while stocks last. Not applicable for backlog.
- 16. Reseller can use Deal Registration on the entire solution; however, Deal Registration discount does not apply to the specified promotion SKU.
- Must be purchased with matching 3-Year, 4-Year or 5-year EW/PWP ExtremeCloud IQ Pilot subscription license at time of order. Other license durations and support options available via Extreme partner pricing programs.
- 18. This promotion and accompanying terms and conditions apply to Extreme Distributors Globally.
- Reseller order must include all associated parts in the promotion: XIQ-PIL-S-C-EW or XIQ-PIL-S-C-PWP and applicable Access point.