

## **Exclusive Networks Achieves First Diamond-Level Distributor Certification in Infoblox's Skilled to Secure Partner Program in EMEA and Signs New Professional Services Agreement**

**Boulogne-Billancourt, France – July 16<sup>th</sup> X2024** – Exclusive Networks, a globally trusted cybersecurity specialist for digital infrastructure, today announced it has become the first Distributor Partner to achieve Diamond-Level certification in [Infoblox's Skilled to Secure Partner Program](#) for EMEA as it gears up for growth with a new Infoblox Professional Services agreement. This prestigious designation and new agreement recognise Exclusive Networks' commitment to delivering exceptional expertise and value to its partners through advanced Infoblox security solutions.

### **Empowering Partners, Enhancing Security**

In today's rapidly evolving threat landscape, organisations require comprehensive security to mitigate risks and ensure business continuity. Exclusive Networks empowers its partners with the right Infoblox solutions, and the in-depth knowledge and skills needed to deliver exceptional value to their customers.

Under the new Infoblox Professional Services agreement, qualified Exclusive Networks personnel will perform professional services in accordance with the highest professional standards, leveraging proven Infoblox best practices, methods, and procedures, to grow partner profitability and alleviate customer risk.

### **A Longstanding Partnership with Global Reach**

Exclusive Networks' partnership with Infoblox spans 18 years, providing coverage across over 40 countries and 4 continents. This collaboration has helped more than 1,600 end-user customers achieve robust security postures through the Exclusive Networks partner network.

"Our partners are looking for ways to help their customers achieve defence-in-depth by increasing the value they provide," said Paul Eccleston, SVP EMEA at Exclusive Networks. "By achieving the first-ever Diamond-Level Infoblox Skilled to Secure Distributor certification in EMEA, and with this new Infoblox Professional Services agreement, we can fully support and enable our partners with superior Infoblox knowledge and skills. We empower them to deliver the highest quality of professional services and technical support, ultimately maximising value for their customers."

### **Exclusive Networks' Go-to-Market Accelerators**

Exclusive Networks provides a comprehensive suite of Go-to-Market accelerators designed to support Infoblox and its partners:

- **Bridging the Gap:** Extensive market reach and education and enablement programmes across marketing, sales, and technical disciplines.
- **Lifecycle Services:** Seamless global inventory and supply chain management, financial services, technical services, and technical support.
- **Market Insights:** Expert guidance on the latest cybersecurity trends and data intelligence, along with access to the Exclusive Access customer portal.
- **Evolving Landscape:** Delivery of solutions for cloud deployments, marketplaces, and ecosystems, with a focus on digital business, AI, and automation.

## Delivering Enhanced Security and Business Value

Through its partnership with Exclusive Networks, Infoblox partners can equip their customers with the tools and professional services they need to:

- **Accelerate digital transformation:** Drive innovation without being hindered by security concerns.
- **Manage threats effectively:** Gain comprehensive control and visibility into internal and external threats across the entire IT environment.
- **Obtain actionable security insights:** Analyse, prioritise, and address security threats with greater context and actionable data.
- **Optimise security investments:** Maximise the value of existing security tools with minimal additional investment.

Scott Willock, Senior Director at Infoblox, stated, "Exclusive Networks is the first Distributor Partner in the EMEA region that has earned the unique Diamond-Level certification in our Skilled to Secure Partner Program, highlighting their dedication to DNS security. This achievement signifies their commitment to upleveling customer security posture with DNS, a critical component of a modern, secure business, through the Exclusive Networks partner community."

Our Program empowers partners like Exclusive Networks to deliver robust security solutions, particularly leveraging the often-overlooked DNS, protecting people, data, and businesses. Together, we're addressing today's cybersecurity challenges and aiding organisations in achieving their digital transformation goals with optimal security posture. This is the significance of DNS, and this is the story Exclusive Networks is championing."

### For more information:

- Infoblox: <https://www.infoblox.com/>
- Infoblox Skilled to Secure Partner Program: <https://www.infoblox.com/partners/infoblox-skilled-to-secure/>

### About Infoblox

Infoblox unites networking and security to deliver unmatched performance and protection. Trusted by Fortune 100 companies and emerging innovators, we provide real-time visibility and control over who and what connects to your network, so your organization runs faster and stops threats earlier. Visit [Infoblox.com](https://www.infoblox.com), or follow-us on [LinkedIn](#) or [Twitter](#).

### About Exclusive Networks

Exclusive Networks (EXN) is a global cybersecurity specialist that provides partners and end-customers with a wide range of services and product portfolios via proven routes to market. With offices in over 47 countries and the ability to serve customers in over 170 countries, we combine a local perspective with the scale and delivery of a single global organisation.

Our best-in-class vendor portfolio is carefully curated with all leading industry players. Our services range from managed security to specialist technical accreditation and training and capitalise on rapidly evolving technologies and changing business models. For more information visit: [www.exclusive-networks.com](https://www.exclusive-networks.com)